

# Renee M. Carlineo



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## PROFESSIONAL GOAL STATEMENT

To lead an intercollegiate athletics department, staff, and student-athletes to excellence and unprecedented success in competition, academics, and personal growth. To achieve success using a student-centered, values-based approach. To integrate athletics as a vital component to a vibrant and inclusive campus community.

## KEY STRENGTHS

- Builds and maintains resilient relationships.
- Values based leader willing to take calculated risks to achieve exceptional growth.
- Outstanding combination of experience in operations, external relations, and people management.
- Strong problem solver with exceptional communication skills.
- Detail oriented, data driven, and motivational leader focused on both process and results.

## EXPERIENCE

**Elmira College** – Elmira, NY – January 2019-present

*Associate Vice President, Intercollegiate Athletics*

Senior administrator responsible for Elmira College's 22 NCAA Division III programs in addition to varsity clubs, campus recreation, intramurals, and physical education. Member of the President's senior leadership cabinet.

*Major Accomplishments:*

- Created a culture change and energy with a rebrand and an intentional focus on success and community.
- Transitioned athletics to a more sustainable model using data, collaboration, and sound decision making.
- Increased recruitment and right-sized the athletics department despite a college-wide admissions downturn.
- Stabilized athletics budget during a time of massive cuts and underfunding while maintaining a focus on student-athlete experience. Increased outside funding through private donations, corporate sponsorships, and events.
- Supported the interpersonal growth and individualized conflicts of a staff responsible for recruiting and supporting 50% of the overall undergraduate population.
- Navigated existing compliance, Title IX, and civil rights cases as well as an NCAA major infractions case from prior leadership. Made changes ensuring an equitable, lawful, inclusive, and safe experience for students and staff.

**Ithaca College Division of Institutional Advancement** – Ithaca, NY – 2016-2019

*Director, Family Giving; Major Gift Officer*

Led the parent and family philanthropy and engagement program with progressively increasing responsibilities of a major gift portfolio, the creation and implementation of a new advisory board, and the growth of a fledgling leadership giving program. Closed major gifts in support of Intercollegiate Athletics and the School of Business.

*Major Accomplishments:*

- Cultivated, closed, and stewarded first full endowment for a women's athletic program at Ithaca College.
- Identified, cultivated, solicited, and stewarded individual donors throughout the continental United States. Closed leadership, major, and planned gifts in support of College priorities.
- Built a philanthropy focused parent and family leadership committee.
- Partnered with alumni relations to implement engagement opportunities for alumni, parents, and families in direct support of student needs.

## **Lehigh University Office of Alumni Engagement – Bethlehem, PA – 2015-2016**

### *Associate Director, Regional and Affinity Strategy*

Guided and implemented the national engagement strategy during the largest campaign in Lehigh history. Created programming for identified regional and affinity-based constituent groups.

#### *Major Accomplishments:*

- Member of two-person team that built the “CJ McCollum Sweet 16” tour engaging athletics alumni nationally as a strategy to increase philanthropy and volunteers.
- Supported and guided strategy for the *Wall Street Council*, *Lehigh Lawyers*, and *Lehigh Sustainability Council*.
- Doubled the number of individual events in the Lehigh New Student Welcome program. Staffed 38 of 42 events in a five-week period.

## **Rochester Institute of Technology – Rochester, NY – 2012-2015**

### *Associate Director, Intercollegiate Athletics*

Member of the management team responsible for the operations of a large, multi-divisional intercollegiate athletics department. Responsible for the scheduling, event management, transportation, travel budgets, and daily operations for twenty-one Division III and two Division I NCAA programs.

#### *Major Accomplishments:*

- Promoted to Associate Director taking on added responsibilities of overseeing student-athlete conduct, supervising professional staff, and assisting in NCAA compliance.
- Recruited, trained, and supervised student staff, professional personnel, and volunteers to meet constant demands of approximately 250 independent events occurring in 12 facilities every year.
- Primary administrator and project manager for annual community and philanthropic events including *One Team One Fight Veterans Support*, *Autism-Up*, *Flower City Coaches vs. Cancer*, and *Hillside Community Shield*. Built partnerships in mutual support of the Rochester community.
- Raised funds and implemented cost control initiatives in support of overall department budget including increased sponsorships of the annual Tiger Open golf tournament, marketing in RIT facilities, and partnerships with local corporate sponsors.
- Represented Intercollegiate Athletics on the Student Affairs Strategic Planning Committee.
- Host-site administrator for ‘12 NCAA DIII Women’s Ice Hockey Championships, ‘12, ‘13, ‘14 & ‘15 NCAA DIII Men’s Lacrosse Championships, and ‘14 NCAA Swimming & Diving Regional Qualifiers.

## **SUNY Buffalo State College – Buffalo, NY – 2007-2012**

### *Head Strength & Conditioning Coach; Asst. Lacrosse Coach; Event Manager; Lecturer*

Coach and educator responsible for student-athlete development, fundraising, recruiting, alumni relations, and academic mentoring. Achieved team results through constant mental, physical, and emotional growth of student-athletes to build a culture of high standards and success.

#### *Major Accomplishments:*

- Certified Strength & Conditioning Specialist responsible for designing, implementing, and monitoring the physical development programs for 19 NCAA Division III athletic teams including football. Raised department wide standards and expectations for physical development of student-athletes.
- Achieved five consecutive years with the most successful records in team history. Set numerous NCAA records and made the program’s only NCAA lacrosse tournament appearance.
- Recruiting coordinator responsible for enrolling and retaining the most decorated players in program history including two All-Americans and NCAA record holders.
- Project manager for the renovation and equipment purchase for the Varsity Weight Room and training facilities, completing the project on a short timeline and within budget.

## **EDUCATION**

Ithaca College: ***B.S. Planned Studies – Sport Psychology***; minors in *Applied Exercise Science, Coaching, Sport Studies*

Ithaca College: ***M.S. Exercise & Sport Science***; concentration in *Performance Psychology*

Rochester Institute of Technology: *Professional development coursework towards* ***MBA – Management & Leadership***

## **UNDERGRADUATE & GRADUATE TEACHING EXPERIENCE**

### **Elmira College – Sociology, Physical Education**

- PED 1012 Beginning Yoga, SOC 2930 Sociology of Sport

### **The College at Brockport – Sport Management**

- PES 692 Budget, Finance & Facility Management in PE & Sport, PEP355 Sport Marketing

### **SUNY Buffalo State College – Health & Wellness major, Coaching minor**

- HPR 301 Kinesiology, HPR 389 Health Sciences for Coaching, HPR 395 Independent Study, HEW 204 Personal Health, HEW 279 Physical Adaptations to Exercise, HEW 302 Exercise Principles, HEW 310 Health Standards and Emergency Health Care, HEW 345 Wellness, Fitness & Aging, HEW 488 Field Supervision